

Support your Key
members through
the Covid Period

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- Retained Coaching and Mentoring.
- Qualified and proven Coach and Mentor.
- Teaching self-management techniques.
- Moving out of survival mode and into professional growth.
- Helping Managers and Leaders understand what others are going through and helping them through this period.

Satisfaction
Guaranteed

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Key Issues

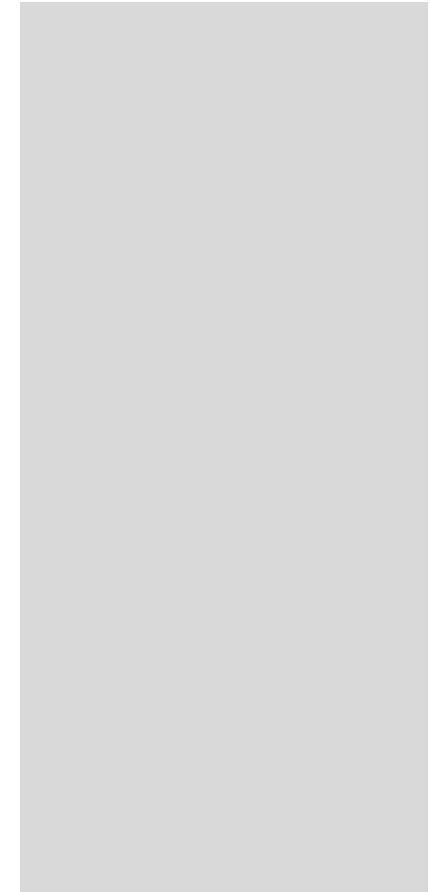
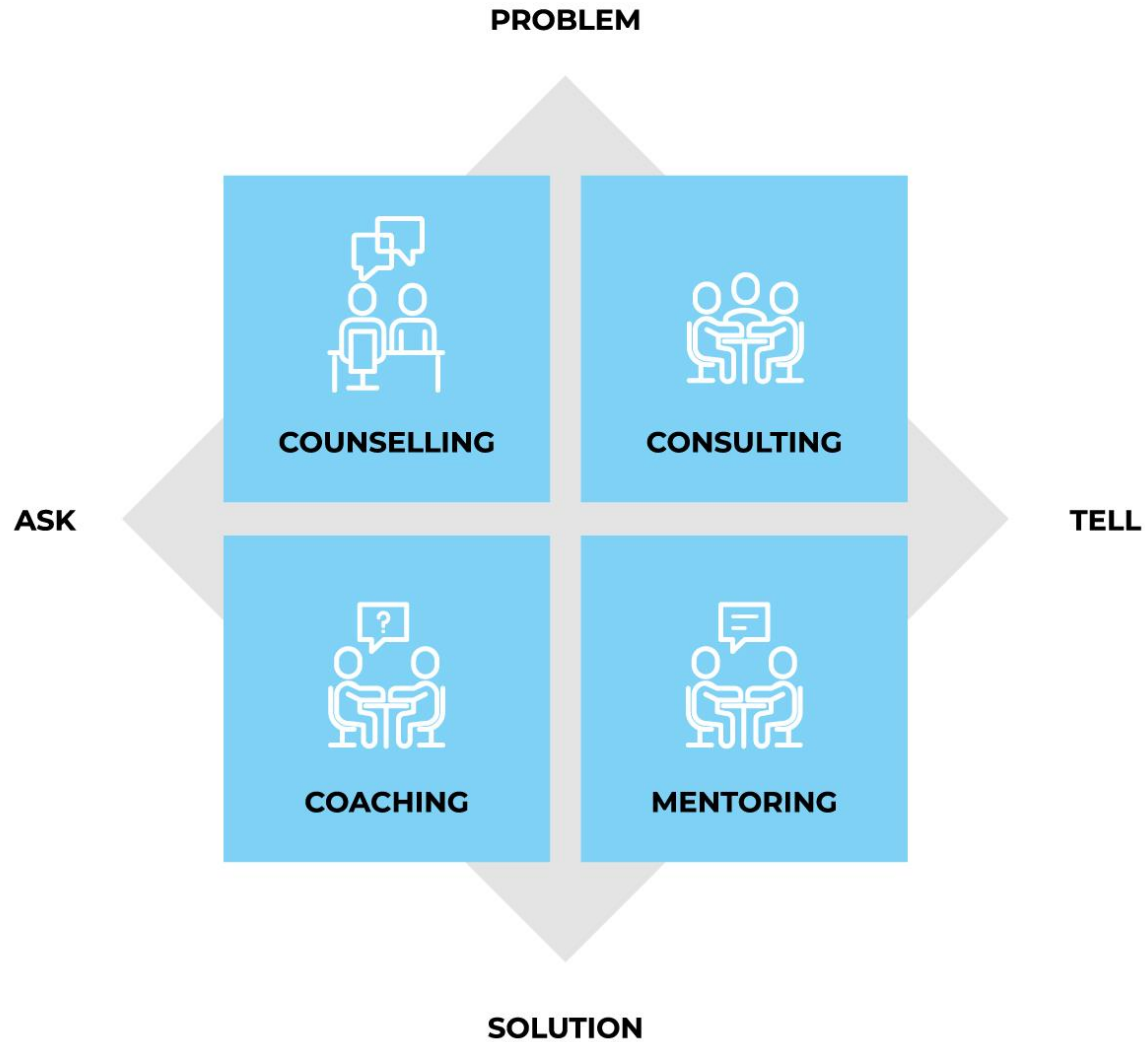
- 2020 has presented us with incredible change, confusion, complexity
- There has been considerable impact to people personally, showing a greater spotlight on well being.
- Key talent remains interested in their development and judge their employer through opportunities to improve their station.
- Many feel like they are just existing at this time, the now being
- Support is key, especially for managers and leaders to work through malaise, to help themselves, their stakeholders, direct reports and their customers, both internal and external.
- Coaching and Mentoring is an effective solution.

Levels of Key Talent

Impact	State	Productivity	Outcome
*****	Inspirational	Thriving	Remarkable Outcomes
****	Influential	Delivering	On the Journey
***	Integral	Expectation	Setting the example
**	Irritating	Uninterested	Routine Issues
*	Irrelevant	Absent	Failed Processes

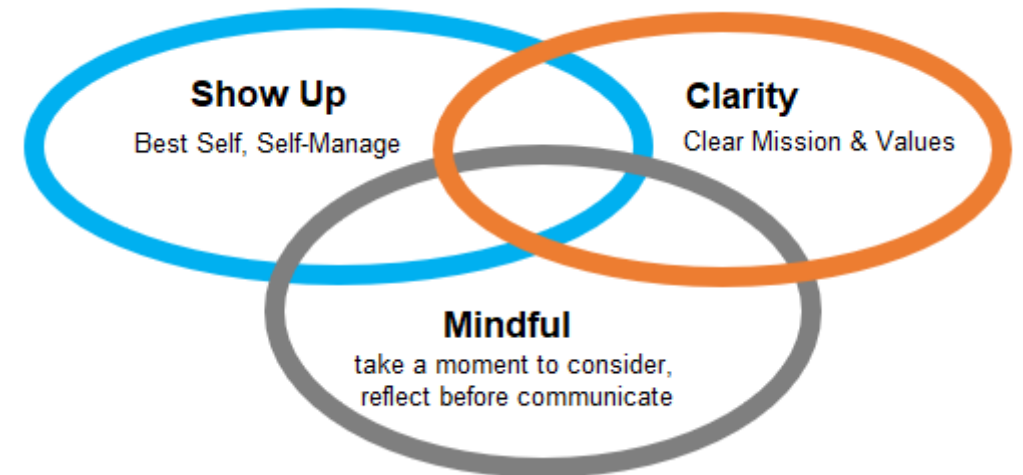


How?



Method

1. Exploring current situation based on feedback and insight.
2. Understand how the individual is showing up
3. Review purpose and desired impact.
4. Discuss recent events and how behaviours can be managed.
5. Look to how others are showing up and how we can assist.
6. Work through Counsel, Consult, Coach & Mentor opportunities.
7. Goals and Objectives
8. Plan on a Page



What and why?

1. Understand aspirations of the people and the business,
2. Going right?
3. Going wrong?
4. Get plan together
5. Share the Why –the plan and get involvement – connect to their goals – win hearts and minds
6. COVID now is the time for the reset
7. Implement the plan
8. Measure impact
9. Accountability meetings
10. Share our success

Retained Coaching Packages

Lite Program \$2k/m+GST

- Coaching 3 people a month,
- Follow up in between sessions
- Feedback provided
- Savings up to \$1.75k/m

Covid Program \$5k/m+GST

- Coaching up to 8 people a month,
- Leadership Mentoring as desired.
- Follow up in between sessions
- Feedback provided
- Savings up to \$5k/m

Structural Program \$9.7k/m

- Monthly Sessions for up to 15 people including
 - Coach Leaders
 - Mentor Managers
 - Development sessions for HiPots
 - Counsel and Consult with Emerging Leaders.
- Monthly sessions with HR & Leadership for review.
- Monthly 90 min Masterclass
- Monthly 90min Workshop Facilitation
- Saving up to \$14k/m

Executive Coaching Program: \$15k+GST for 12 months per Leader.

Masterclass Series

Self Management

4 x Workshops, includes

- Energy Purpose & Interactions
- Physical
- Mental
- Ups and Downs
- Moving from I'm Busy

Influencing

4 x Workshops, includes:

- Manager in the Middle
- Managing Stakeholders & Power
- Cialdini's Six Principles
- Reading People
- Tailoring Our Communication

Dedicated Master Class Program \$10k+GST for a set of 4 workshops

Other Master classes include:

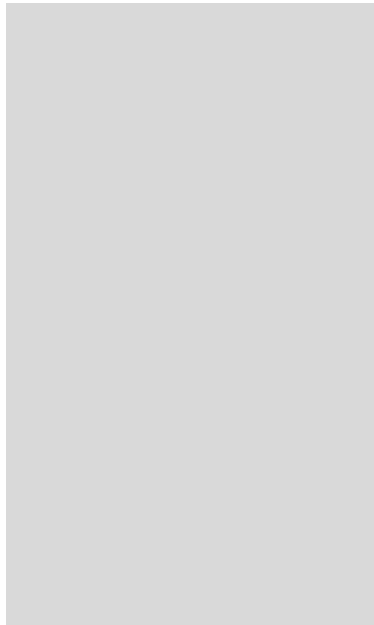
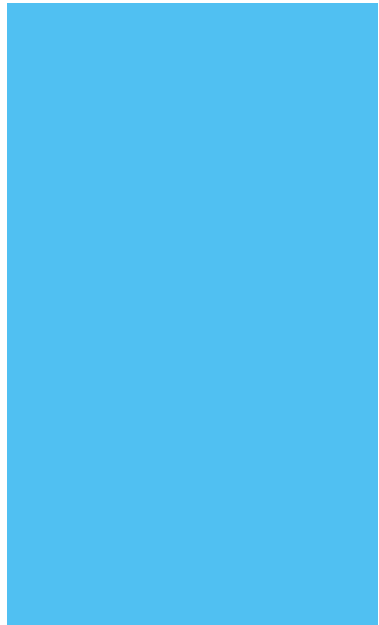
Sales Leadership,
Leading Direct Reports
Moving from Manager to Leader

What Direct Reports want from their boss
Remote Leadership
Key Leadership Competencies

Why Adam?


adam
callender

1. Adam is an engaging, trusted facilitator and trainer, experienced in coaching and mentoring.
2. Has a successful background as a commercial leader and change catalyst.
3. Experienced chair or MC for meetings, encouraging all to contribute.




Adam Callender

Facilitator | Coach | Mentor | Trainer

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